




Turner Group Company	Turner Facilities Management	
Job Title	Business Development Manager	
Length of Service	40 years	
How did you apply for the position?	Internal opportunity, I previously worked with Turner Diesel	
What qualifications/experience do you require for your position?	To be a good team player and communicate at all levels. Look for opportunities, not only for the company you are employed with but for all Group companies.	
Can you outline a typical day	Attending face to face appointments with clients, following up opportunities which could eventually develop into orders, being involved at site visits with our team at tender stages.	
What do you enjoy most?	Meeting new people, and building on the successful platform that has the Turner Group has established over the years.	
What do you like about working for the Turner Group of companies?	The fact that we are Family owned and very much a people Company. As far as business is concerned, we have the luxury of being able to sell the many services of the Turner Group.	

TURNER



Turner & Co Our Values

Integrity Do what it takes to attain customer satisfaction and create long lasting relationships. Honour our commitments and agreements and demonstrate high standards of honesty, accountability, trust, professionalism and ethical behaviour in all our relationships.

Teamwork Work together as a team to successfully reach company goals. Share ideas, skills and resources with fellow employees to help fuel the company and individual growth. Show respect for fellow employees.

Communication Maintain excellent communication with our customers, to enhance the quality of their experience of dealing with us. Provide excellent communication amongst our employees, to help them do their jobs better and to develop the business and themselves as individuals.

Employee Relations Provide a secure and safe working environment, provide development and career opportunities, compensate employees fairly, treat employees with respect and help employees achieve their maximum potential.

Profitability Make money to create a healthy business. Ensure our employees have sustainable job opportunities and guarantee to our customers the long term service and support they deserve.

Enjoyment Enjoy our work through social interaction, freedom of expression, feeling pride through accomplishment and finding success by being the best at what we do.